

RAZVAN LEFTER

Experienta Profesionala

Nov. 2011 – Prezent	Sr. Equity Sales Trader Swiss Capital SA, Romania
Iul. 2012 – Apr. 2013	Membru, Consiliul Rezentantilor Actionarilor SIF Muntenia
Ian. 2007 – Nov. 2011	Equity Sales Trader, Research Analyst EFG Eurobank Securities, Romania
Mar. 2005 – Dec. 2006	Relationship Manager International Clients ING Bank, Romania
Sept. 2004 – Mar. 2005	Analyst ING Bank Global HQ, Netherlands
Oct. 2003 – Sept. 2004	Management Trainee ING Bank, Romania

Educatie

2008	Chartered Financial Analyst (CFA)
2003	Academia de Studii Economice Bucuresti, Facultatea de Finante, Banci, Asigurari si Burse de Valori, specializare in Finante - Banci

Training

2006	ING Transport & Logistics Conference, Amsterdam, Olanda
2005	Basic Selling Skills Training, Trend Consult, Bucuresti, Romania
2004	Leadership Skills Training, ING Business School, Heemskerk, Olanda
2003	General Banking Skills, ING Group Training Center, Amersfoort, Olanda

Limbi Straine Engleza, Franceza, Germana, Olandeza

Domiciliu Bucuresti, Romania

RAZVAN LETER

Work Experience:	Nov. 2011 – Present	Sr. Equity Sales Trader Swiss Capital SA, Romania initiating and implementing investment ideas for institutional investors based on rigorous fundamental analysis and valuation scenarios; involved in the placement of Transelectrica and Nuclearelectrica deals, organizing road shows and introducing company reps to institutional investors
	Jul. 2012 – Apr. 2013	Member of the Supervisory Board SIF Muntenia appointed by a group of institutional investors to aid and supervise the activity of the asset management company
	Jan. 2007 – Nov. 2011	Equity Sales Trader, Research Analyst EFG Eurobank Securities, Romania developing the institutional business for the firm, research on Romania blue chips
	Mar. 2005 – Dec. 2006	Relationship Manager International Clients ING Bank, Romania loan book origination and deal implementation, involved in some of the top transactions of the bank in Romania
	Sept. 2004 – Mar. 2005	Analyst ING Bank Global HQ, Netherlands part of the team implementing a global restructuring process for the Wholesale Banking group; part of the Global Management Training program for the ING Group
	Oct. 2003 – Sept. 2004	Management Trainee ING Bank, Romania graduate program of the group in Romania, winner of the ING Romania Scholarship for 2013
Education:	2008	Chartered Financial Analyst (CFA)
	2003	Academy of Economic Studies Bucharest, Department of Finance, Insurance, Banking and Stock Exchanges, major in Banking and Stock Exchanges
Professional Trainings:	2006	ING Transport & Logistics Conference, Amsterdam, The Netherlands
	2005	Basic Selling Skills Training, Trend Consult, Bucharest, Romania
	2004	Leadership Skills Training, ING Business School, Heemskerk, The Netherlands
	2003	General Banking Skills, ING Group Training Center, Amersfoort, The Netherlands
Foreign Languages:	English (Proficient), French (Intermediate), German (Basics), Dutch (Basics)	